

# CAPABILITIES STATEMENT



2400 Fenton St, Ste 204  
Chula Vista, CA 91914  
[www.vantageid.com](http://www.vantageid.com)  
(866) 234-8468

CA LPA Contract# 1-21-70-081  
CA SB/MB# 1783974  
CMAS Contract# 3-21-08-1004  
Cooperative purchasing for state  
and local gov under: GS-35F-0096X



Point of Contact:  
Pam Baker, Director –  
Government Business  
T: (619) 678-0154  
E: [pam@vantageid.com](mailto:pam@vantageid.com)

## UNSPSC Codes:

23151800: Industrial Pharma machinery & equip  
& supplies  
24102400: Warehousing equip & supplies  
24141700: Packing supplies - tubes cores labels  
32152000: Automation control devices  
41122700: Laboratory tapes and labels  
42142300: Medical documentation products  
42142308: Surgical instrument inventory  
43211509: Tablet computers  
43211513: Ultra mobile personal computer  
43211700: Computer data input devices  
43211701: Bar code reader equipment  
43211711: Scanners  
43212115: Bar code printer  
43212116: RFID tag printer  
43233400: Utility & device driver software  
43233511: Mobile location-based services  
software  
44102200: Scanner accessories  
44102400: Labeling machines  
44103124: Thermal ribbon  
44122100: Office supplies - Fastening supplies  
45101500: Printing machinery & equipment  
45101512: Thermal transfer printer  
52161522: Radio frequency scanners  
55121608: Bar code labels  
60123203: Synthetic ribbons  
73151906: Thermal transfer industrial printing  
81112600: Computer hardware offsite or depot  
maintenance, repair & support

## ABOUT VANTAGE ID

Vantage ID brings solutions to our customers by leveraging more than 28 years of expertise and experience in the design, development, and deployment of a variety of RFID and barcode tracking technologies as well as cloud-based software solutions. We pride ourselves on knowledge sharing and empowering our end users with the information they need for successful implementations.

## CORE COMPETENCIES

**Barcode and RFID Experts:** Turn-key RFID solutions, rugged tablets, mobile computing devices, scanners, printers, supplies, software, service

1. **Rugged Tablets:** Tablet with rugged certification (MIL-STD-810G, IP65)
2. **Tablets:** A one-piece mobile computer equipped with a touchscreen and an on-screen, hide-able virtual keyboard.
3. **2-in-1 Devices:** Traditional clamshell laptop equipped with a touchscreen and the ability to convert to a tablet. The conversion can be accomplished by detaching, sliding, folding or twisting.
4. **RFID Solutions:** Turn-key active & passive RFID solutions for asset tracking: Fire/EMS agencies, Medical Examiner agencies, and Morgues
5. **Software:** Label printing design and automation, warehouse, inventory control, asset tracking, custom data collection
6. **Consumables:** RFID tags, thermal transfer labels, paper and polyester labels, custom labels, inkjet labels, color labels, wristbands, tamper evident seals
7. **Printers:** Thermal Transfer Printers, Barcode Printers, Label Printers, RFID Printers
8. **Service:** In-house label printing, testing, kitting, RFID encoding, printer repair, tech support, and site survey

## DIFFERENTIATORS

- Courtesy Discovery Calls: team approach with high-level expertise to offer turn-key solutions
- Assistance solving complex labeling challenges: compliance, extreme conditions, temperature, moisture, clean room, outdoor
- Advanced certifications and top rankings with industry leaders provide access to premium technical resources, products, and pricing.

## PAST PERFORMANCE

CA Department of Public Health  
CA Department of Toxic Substances  
CA Department of Justice  
WA Secretary of State Office  
NV Department of Administration  
UCSD, UCLA, Stanford Uni, UC Davis  
Puget Sound Regional Fire Authority  
San Diego County Medical Examiner

San Diego County Sherriff  
San Diego County Public Health  
Solvay, Qualcomm, WL Gore  
BAE Systems, Rockwell Collins  
San Fernando Police Department  
San Diego Parking Enforcement  
Chula Vista Fire Department  
BD Carefusion, ThermoFisher